# BlueOrange

### AS BLUEORANGE BANK I Quarter 2019 Interim Report

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(translated from Latvian)

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### CONTENTS

3	Background
4	Share capital of the Bank
5	The Council
5	The Board
6	Strategy and mission
7	Structure of the Bank
8	Consolidated group companies
9	Risk management
10	Statement of profit and loss and other comprehensive income
11	Balance overview
12	I. Equity and capital adequacy calculation overview
13	II. Information on equity and capital adequacy indicators if the credit institution applies the transitional period for mitigating the impact of IFRS 9 on own funds
14	Liquidity coverage ratio
15	Expected credit losses for financial instruments
16	Performance indicators of the credit institution
17	Security investments

### Background

AS BlueOrange Bank (hereinafter referred to as BlueOrange Bank or the Bank) is a credit institution registered on 22 June 2001, registration No. 40003551060, and regulated by the Financial and Capital Market Commission (Kungu iela 1, Rīga, LV-1050, Latvia).

The registered office of the Bank is at Smilšu iela 6, Rīga, LV-1050, Latvia.

BlueOrange Bank operates in accordance with the applicable legislation of the Republic of Latvia and a license issued by the Financial and Capital Market Commission.

The Bank's shareholders (beneficial owners) are individuals-residents of the Republic of Latvia. The Bank was founded in Latvia and is a European and international financial institution. The primary lines of business of BlueOrange Bank are servicing private individuals and managing the capital of private individuals, providing financial and crediting services to small and medium enterprises, as well as large corporate entities. The Bank's financial statements for the twelvemonths of the year 2017 are prepared in accordance with the International Financial Reporting Standards approved by the European Union, based on the principle of a going concern. The Group's financial statements for the twelve months of the year 2017 are prepared in accordance with the legislation of the Republic of Latvia. The financial reports were audited by KPMG Baltics SIA, registration No. 40003235171, legal address: Vesetas iela 7, Riga, LV-1013, Latvia.

The Quarterly Report is prepared in accordance with the Financial and Capital Market Commission regulations No. 145 from 15.09.2006 Regulations for the Preparation of Public Quarterly Reports for Credit Institutions and the Financial and Capital Market Commission regulations No. 83 from 17.05.2018 on Amendments to the Regulations for the Preparation of Public Quarterly Reports for Credit Institutions, and the goal of the Quarterly Report is to provide information on the Bank's financial position and operating results.

Amounts in financial statements are indicated in thousands of euros (EUR '000), unless specified otherwise.

### Share capital of the Bank

The shareholder of BlueOrange Bank is joint stock company "BBG", holding 100% of the Bank's voting shares.

The share capital of BlueOrange Bank is EUR 39,493,514.20.

The Bank's share capital is composed of 28,209,653 shares.

The nominal value per share is EUR 1,4.

### The Council as of 31 March 2019

Name and surname Position		Effective date of appointment
Aleksandrs Peškovs	Chairman of the Council	22.06.2001
Sergejs Peškovs	Member of the Council Deputy Chairman of the Council	22.06.2001 25.07.2002
Andrejs Kočetkovs	Member of the Council	22.06.2001

### The Board as of 31 March 2019

Name and surname	Position	Effective date of appointment
Dmitrijs Latiševs	Member of the Board	01.07.2002
	Deputy Chairman of the Board	25.04.2003
	Chairman of the Board	27.04.2011
Inga Preimane	Member of the Board	11.01.2016
Igors Petrovs	Member of the Board	31.05.2018

#### Strategy and mission

BlueOrange Bank is a modern, international bank that provides a wide range of financial services to individuals and businesses. The goal of the Bank is to become the best financial platform for its clients.

The Bank offers top-quality banking, investment, credit and financial services of the highest consumer value to private individuals and corporate entities, who are interested in developing sustainable business relationship.

As a priority, the Bank develops lines of business that help to improve its current business module and core competencies, allowing it to leverage its strengths on highly competitive markets while taking on acceptable levels of risk. The long-term business priorities of BlueOrange Bank are term deposits, investment services, client financing services and e-commerce.

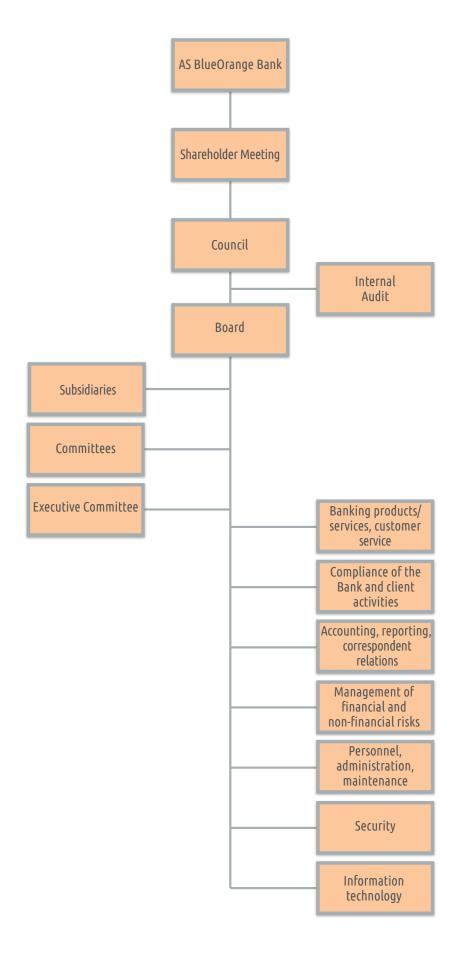
The target client base of the Bank is aligned to its key development goals:

- Private individuals and companies requiring a wide range of services for capital and asset management;
- Corporate entities engaged in international trade, transportation, logistics, manufacturing and industry;
- Small and medium-sized entities;
- Financial organisations and institutional investors requiring highly professional service for settlement and financial market operations.

Along with increasing awareness and becoming an international financial platform, the Bank offers its services in Latvia, the Baltic States and other states of the European Union, as well as to a broad range of clients word-wide.

In realizing its activities, the Bank follows a customer-oriented approach, by providing fast, efficient and safe financial solutions and at the same time creating sustainable relationship.

### Structure of the Bank



### Consolidated group companies

No.	Name of a commercial entity	Registration No.	Registration location code	Registration address	Type of activities*	Interest in share capital / voiting shares of the commercial entity (%)	Basis for inclusion in the group**
1.	"BBG" AS	40003234829	LV	Mazā Pils iela 13, Rīga, LV-1050, Latvija	FPS		MT
2.	AS BlueOrange Bank	40003551060	LV	Smilšu iela 6, Rīga, LV-1050, Latvija	BNK	100%	MTM
3.	SIA "Blueorange International"	40003444941	LV	Mazā Pils iela 13, Rīga, LV-1050, Latvija	CFI	100%	MS
4.	SIA "CityCap Service"	40003816087	LV	Kr.Valdemara 149, Rīga, LV-1013, Latvija	PLS	100%	MS
5.	SIA "ZapDvina Development"	40003716809	LV	Kr.Valdemara 149, Rīga, LV-1013, Latvija	PLS	100%	MS
6.	Kamaly Development EOOD	№ 147093418	BG	Etiera k-s ½B – 18, Sveti Vlas, Burgas obl., Nesebier 8256, Bulgaria	PLS	100%	MMS
7.	Mateli Estate SIA	50103482941	LV	Kr. Valdemāra 149-405, Rīga, LV-1013, Latvija	PLS	100%	MS
8.	Darzciems Entity SIA	40103492740	LV	Kr. Valdemāra 149-405, Rīga, LV-1013, Latvija	PLS	100%	MS
9.	Mazirbe Estate SIA	40103492721	LV	Kr. Valdemāra 149-405, Rīga, LV-1013, Latvija	PLS	100%	MS
10.	Lielie Zaķi SIA	40103493765	LV	Kr. Valdemāra 149-405, Rīga, LV-1013, Latvija	PLS	100%	MS
11.	Pulkarne Entity SIA	40103481018	LV	Kr. Valdemāra 149-405, Rīga, LV-1013, Latvija	PLS	100%	MS
12.	Pils Pakalpojumi AS	40103170308	LV	Smilšu iela 6, Rīga LV-1050, Latvija	PLS	100%	MS
13.	Foxtran Management Ltd.	№ 113,276	BZ	Suite 102, Ground Floor, Blake Building, Corner Eyre & Huston Streets, Belize City, Belize	PLS	100%	MMS
14.	Enarlia International Inc.	№ 113,273	ΒZ	Suite 102, Ground Floor, Blake Building, Corner Eyre & Huston Streets, Belize City, Belize	PLS	100%	MMS
15.	Kamaly Development UAB	№300558022	LT	Klaipedos m. sav. Klaipedos m., Karklu g. 12, Lithuania	PLS	100%	MS
16.	Jēkaba 2 SIA	№ 40103293621	LV	Jēkaba 2, Rīga, LV-1050, Latvija	PLS	100%	MS
17.	Blueorange-UK Limited	9690775, England and Wales (Anglija un Velsa)	GB	55 Park Lane - Suite 14, London W1 1NR, Great Britain	PLS	100%	MMS

\*\* BNK – credit institution, ENI – electronic money institution, IBS – investment broker company, IPS – investment management company, PFO – pension fund, LIZ – leasing company, CFI – other financial institution, PLS – auxiliary service company, FPS – financial holding company, JFPS – mixed financial holding company.

\*\* MS – subsidiary company; MMS – subsidiary of the subsidiary company; MT – parent company, MTM – subsidiary of the parent company, CT – other entity.

### Risk management

BlueOrange Bank pays particular attention to the identification and management of risks in its activities. The Bank considers the following risks as significant to its activities:

- ✓ Credit risk;
- Market risk (securities price risk, interest rate risk for non-trading portfolio, currency risk);
- ✓ Liquidity risk;
- Operational risk;
- Compliance risk, including Money Laundering and Terrorism Financing risk;
- Reputation, Strategical and Business risk.

The Bank's principles of risk management are established in its risk management policies. approved and supervised by the Board of the Bank. Risk management policies identify the qualitative and quantitative criteria for identification of risks related with the activities of the Bank, as well as the elements of risk management and control, including the procedure for decision making with respect of risk exposures, limits and other risk mitigation and minimization measures, as well as the responsibilities of respective structural units for ensuring control over exposures. The Bank's Board is responsible is responsible for the establishment, implementation, management and improvement of internal control in implementing the risk management policies set by the Bank's Council.

The Bank has designated the responsible employee for risk management — the Chief Risk Officer, who is responsible for performing the risk control function at the institution, monitoring of risk management system and coordinating activities all the Bank's structural units that are involved in risk management. The implementation of the policies is controlled by the Bank's internal control structures:

- Internal Audit Department;
- Financial Analysis and Financial Risks Management Department;
- Operational Risk Management Department;
- Client Activity Compliance Department;
- ✓ Compliance Department.

No significant changes in management of risks of BlueOrange Bank were observed during the reporting period. Information on risk management is available in the <u>Bank's</u> <u>Annual Reports</u> and the <u>Capital Adequacy</u> <u>Assessment Report</u> on the Bank's website.

## Statement of profit and loss and other comprehensive income

No.	Item	Credit insti- tution in the reporting period 31.03.2019 Non-audited	Consolidated group in the reporting period 31.03.2019 Non-audited	Credit institution in the corres- ponding period of the previous reporting year 31.03.2018 Non-audited	Consolidated group in the correspon- ding period of the previous reporting year 31.03.2018 Non-audited
1	Interest income	3,515	3,682	2,937	3,121
2	Interest expenses (-)	-1,747	-1,732	-1,309	-1,404
3	Dividend income	59	59	0	0
4	Fee and commission income	3,952	3,949	5,229	5,229
5	Fee and commission expenses (-)	-516	-516	-1,272	-1,272
6	Net profit/loss from derecognition of financial assets and financial liabilities not measured at fair value through profit or loss (+/-)	0	0	0	0
7	Net profit/loss from financial assets and financial liabi- lities measured at fair value through profit or loss (+/-)	973	973	6,377	6,377
8	Net profit/loss from risk mitigation accounting (+/-)	0	0	0	0
9	Net profit/loss from difference in foreign currency rates (+/-)	-2	-1	46	40
10	Net profit/loss from derecognition of non-financial assets (+/-)	0	0	0	0
11	Other income	218	251	208	310
12	Other expenses (-)	-438	-465	-658	-613
13	Administrative expenses (-)	-2,664	-2,866	-4,196	-4,389
14	Depreciation (-)	-405	-574	-208	-452
15	Profit or loss recognised as the result of changes to contractual cash flows of the financial asset (+/-)	0	0	0	0
16	Provisions or reversal of provisions (-/+)	23	23	18	17
17	Impairment or reversal of impairment (-/+)	221	221	125	125
18	Negative goodwill recognised in profit or loss	0	0	0	0
19	Profit/loss from investment in subsidiaries, associate and joint ventures, recognised using the equity met- hod (+/-)	0	0	0	0
20	Profit/loss from non-current assets and disposal groups classified as held for sale (+/-)	0	0	0	0
21	Profit/loss before corporate income tax (+/-)	3,189	3,004	7,297	7,089
22	Corporate income tax	-1	-1		
23	Profit/loss for reporting period (+/-)	3,188	3,003	7,297	7,089
24	Other comprehensive income for reporting period (+/-)	176	176	113	234

#### **Balance overview**

#### Consolidated Credit insti-Consolidated Credit institugroup in the tution in the group in the reporting tion in the reprevious previous reporting year porting period period reporting year 31.03.2019 31.03.2019 31.12.2018 31.12.2018 Non-audited Non-audited Non-audited No. Item Non-audited 1 Cash and on-demand claims on central banks 60,323 60,323 78,815 78,815 2 On-demand claims on credit institutions 46,596 46,626 42,303 42,335 Financial assets measured at fair value through 3 18,432 13,423 17,869 12,822 profit or loss Financial assets measured at fair value through 4 29,486 29,486 35,347 35,347 other comprehensive income 5 255,453 Financial assets measured at amortised cost 270,421 289,288 274,126 6 Derivatives – hedge accounting 0 0 0 0 Fair value changes of the hedged items in port-7 0 0 0 0 folio hedge of interest rate risk Investment in subsidiaries, associate and joint 8 827 827 31,630 31,630 ventures 9 Tangible assets 18,781 30,756 6,508 31,218 10 Intangible assets 1,088 1,088 1,189 1,189 11 Tax assets 360 364 361 364 12 Other assets 10,300 10,343 9,861 9,904 Non-current assets and disposal groups classi-13 0 0 0 0 fied as held for sale 14 Total assets (1+....+13) 487,417 482,524 479,336 486,947 15 Liabilities to central banks 0 0 0 0 16 Liabilities on-demand to credit institutions 693 693 1,717 1,717 Financial liabilities measured at fair value 17 0 0 0 0 through profit or loss Financial liabilities measured at amortised cost 18 405,174 414,538 408,769 420,407 19 0 0 Derivatives – hedge accounting 0 Fair value changes of the hedged items in port-20 0 0 0 0 folio hedge of interest rate risk 21 170 Provisions 829 200 860 0 22 Tax liabilities 0 0 0 23 Other liabilities 2,055 2,736 14,439 2,673 Liabilities in disposal groups classified as held 24 0 0 0 0 for sale 25 Total liabilities (15+...+24) 420,476 418,115 413,359 425,720 26 Capital and reserves 66,941 64,409 65,977 61,227 Total capital and reserves and liabilities 27 482,524 487.417 479,336 486.947 (25+26)**Off-balance items** 28 57,057 57,051 73,371 73,366 29 Potential liabilities 2,028 5,686 5,686 2,028 30 Off-balance liabilities to clients 55,029 55,023 67,685 67,680

### I. Equity and capital adequacy calculation overview

			EUR'000
No.	Item	At an individual level in the reporting period	At a consolidated group or sub- consolidated level in the reporting period
1	Equity (1.1.+1.2.)	70,466	66,493
1.1.	Tier 1 capital (1.1.1.+1.1.2.)	57,329	53,355
1.1.1.	Common Equity Tier 1	57,329	53,355
1.1.2.	Additional Tier 1		
1.2.	Tier 2 capital	13,137	13,138
2.	Total risk exposure amount	457,763	421,649
2.1.	Risk-weighted exposure amount for credit risk, counterparty credit risk, dilution risk and free deliveries	372,373	335,715
2.2.	Total risk exposure amount for settlement/delivery risks		
2.3.	Total risk exposure amount for position, foreign exchange and commodity risks	27,539	27,549
2.4.	Total risk exposure amount for operational risks	57,851	58,385
2.5.	Total risk exposure amount for credit valuation adjustment		
2.6.	Total risk exposure amount related to large exposures in the trading portfolio		
2.7.	Other risk exposure amounts		
3.	Capital ratios and capital tiers		
3.1.	Common Equity Tier 1 capital ratio (1.1.1./2.*100)	12.52%	12.65%
3.2.	Common Equity Tier 1 surplus (+)/ deficit (-) (1.1.12.*4.5%)	36,729	34,381
3.3.	Tier 1 capital ratio (1.1./2.*100)	12.52%	12.65%
3.4.	Tier 1 capital surplus (+)/ deficit (-) (1.12.*6%)	29,863	28,056
3.5.	Total capital ratio (1./2.*100)	15.39%	15.77%
3.6.	Total capital surplus (+)/ deficit (-) (12.*8%)	33,845	32,761
4.	Total capital reserve requirement (4.1.+4.2.+4.3.+4.4.+4.5.+4.6.)	12,288	11,756
4.1.	Capital preservation reserve	11,444	10,541
4.2.	Preservation reserve due to macro-prudential or systemic risk identified at the level of a member state		
4.3.	Institution-specific countercyclical capital reserve	641	1,012
4.4.	Systemic risk capital reserve	203	203
4.5.	Other systemically important institution's capital reserve		
5.	Capital ratios with adjustments		
5.1.	Asset value adjustment amount applied for prudential purposes		
5.2.	Common Equity Tier 1 capital ratio with an adjustment amount specified in row 5.1.	12.52%	12.65%
5.3.	Tier 1 capital ratio with an adjustment amount specified in row 5.1.	12.52%	12.65%
5.4.	Total capital ratio with an adjustment amount specified in row 5.1.	15.39%	15.77%

#### II. Information on equity and capital adequacy indicators if the credit institution applies the transitional period for mitigating the impact of IFRS 9 on own funds

No.	Item	At an individual level in the reporting period	At a consolidated group or sub-consolidated level in the reporting period
1.A	Equity as if IFRS 9 transitional arrangements were not applied	68,193	64,220
1.1.A	Tier 1 capital as if IFRS 9 transitional arrangements were not applied	55,055	51,082
1.1.1.A	Common Equity Tier 1 as if IFRS 9 transitional arrangements were not applied	55,055	51,082
2.A	Total risk exposure amount as if IFRS 9 transitional arrangements were not applied	457,968	420,158
3.1.A	Common Equity Tier 1 capital ratio as if IFRS 9 transitional arrangements were not applied	12.02%	12.16%
3.3.A	Tier 1 capital ratio as if IFRS 9 transitional arrangements were not applied	12.02%	12.16%
3.5.A	Total capital ratio as if IFRS 9 transitional arrangements were not applied	14.89%	15.28%

### Liquidity coverage ratio

No.	Item	At an individual level in the reporting period	At a consolidated group or sub-consolidated level in the reporting period
1	Liquidity reserve	124,159	124,159
2	Net cash outflows	42,013	41,193
3	Liquidity coverage ratio (%)	296%	301%

### Expected credit losses for financial instruments

				EUR'000
	Stage 1	Stage 2	Stage 3	Total
Financial assets measured at fair value through other comprehensive income	23			23
Financial assets measured at amortised cost	897	1,421	4,062	6,380
Potential liabilities	34			34
Off-balance liabilities to clients	132		3	135
Total	1,086	1,421	4,065	6,572

### Performance indicators of the credit institution

Item	Credit institution in the reporting period 31.03.2019	Consolidated group in the repor- ting period 31.03.2019	Credit institution in the corresponding period of the previous reporting year 31.03.2018	Consolidated group in the corresponding period of the previous reporting year 31.03.2018
Return on equity (ROE) (%)	19.20%	19.10%	46.80%	48.10%
Return on assets (ROA) (%)	2.50%	2.47%	4.10%	4.25%

### Security investments

Investments in securities by country (exceeding 10% of equity)

					EUR'000
Issuer's country	Value	Coupon	Provisions	Sum	Market value of financial instruments measured at amortised cost, without a coupon
Lithuania	25,946	64	-10	26,000	8,901
incl. central governments	23,001	12	-2	23,011	5,994
Latvia	22,492	109	-12	22,588	8,478
incl. central governments	16,159	76	-2	16,233	7,767
Portugal	10,776	369	-7	11,138	10,853
incl. central governments	10,776	369	-7	11,138	10,853
Spain	10,090	25	-6	10,109	10,154
incl. central governments	10,090	25	-6	10,109	10,154
Other countries	35,389	470	-113	35,745	19,465
incl. central governments	3,995	65	-3	4,056	1,010
TOTAL	104,693	1,037	-148	105,580	57,851

**Dmitrijs Latiševs** Chairman of the Board CEO

### **Contact details**

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